COMPANY PROFILE

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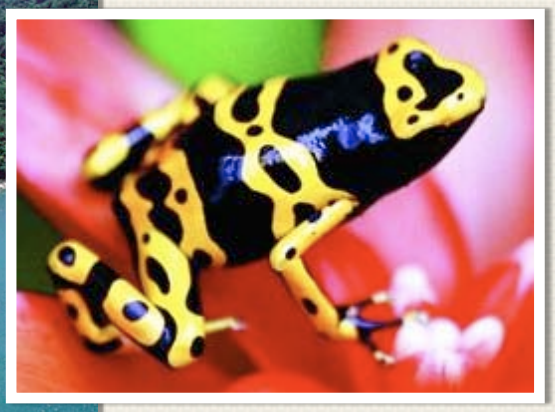
MTA TRAVEL SOLUTIONS



COSTA RICA IS A NATURAL PARADISE WITH 6% OF THE WORLD'S BIODIVERSITY

AT YOUR SERVICE SINCE 1975

We feel both pleased and honored to introduce ourselves as one of the leading travel companies in Costa Rica. We at MTA would like to offer you every kind of service here in Costa Rica. Our team of professionals, with a tremendous wealth of experience in the travel trade, are capable of fulfilling every client needs while traveling with us. MTA Travel Solutions is a Tour Operator serving the tourism industry since 1975. We are one of the first Tour Operators of Costa Rica, we operate from San Jose and we know our country as you know the palm of your hand. Our main goal has been always complete client satisfaction. We only use high quality products and services, that we have been able to acquire trough this many years of operations. Remember, if you want a lifetime experience of your visit to Costa Rica your choice is MTA, where everything is supervise by the owners, so we can assure you only the highest quality.

MANUEL ANTONIO

ARENAL VOLCANO

HELICONIA

CORPORATE STATEMENTS

VISION
To lead the operation of touristic services in Costa Rica trough the constant improvement, customer satisfaction and innovation. To be a company highly rentable with an outstanding excellence and with exemplary relations with the community, the environment and the social responsibility.

MISSION
A firm commitment to customer satisfaction. We seek to always provide professional solutions and added value in all our services to exceed our client's expectations and to achieve our partner's goals. We want to create value and to make a difference, that is why we support the sustainable and responsible tourism.

STRATEGIC OBJECTIVE
To recognize that a good service is more than a competitive price; it's a near-obsessive attention to detail that transforms a good experience into an exceptional one. We don't want to sell you a travel package; we want to understand your needs, so we can custom design a travel solution that meets your specific requirements. We look at your opportunities and challenges and design a solution customized to fit you.

VALUES
The core values of MTA Travel Solutions are costumer service, loyalty and integrity, communication, innovation, quality, team work and responsibility. We offer the same level of service to all our clients. We comply with strict principles of professional conduct and ethics. Our team of professionals not only arranges Costa Rica travel solutions, they take a proactive approach to solve problems by making the right decisions.

Costumer service
We have the commitment and the passion to satisfy our client's needs and we manage to accomplish it.

Loyalty and integrity
Our standards are high and they are reflected in all our operations.

Communication
We make emphasis on communication (external and internal) so our representatives can fully understand the client's needs. This principle makes us serve our clients as they deserve.

Innovation
We are committed to bring solutions and to be always a step ahead. The innovation allows finding greater benefits of the things that already exists.

Quality
In all we do. Our true quality commitment allows us to make promises become facts, creating tangible results and benefits.

Team work
The success is the result of working together to satisfy our client's needs. Trust, mutual respect and enthusiasm are the angular stones of our team work.

Responsibility
We are concerned in doing the right thing.

WE HOPE TO ESTABLISH A LONG BUSINESS RELATIONSHIP WITH MANY BENEFITS FOR BOTH COMPANIES

NATURE

MARINO BALLENA NATIONAL PARK

TORTUGUERO NATIONAL PARK

MONTEVERDE BIOLOGICAL RESERVE

PUERTO VIEJO

SERVICES

FIT's (INDIVIDUAL TRAVELERS)

If you want to travel to Costa Rica your choice is MTA Travel Solutions, we invite you to enjoy all that Costa Rica has to offer. Walk in the rain forests, take a bath in natural hot springs waters, see turtles nesting on a protected beach, visit national parks, take a canopy through the trees or raft through exotic wilderness. We welcome you to experience the adventure of a lifetime!! Naturally, we would also be glad to design any vacation for you from scratch or modify an existing itinerary to custom made your Costa Rica vacation, just let us know what kind of adventure you are seeking for. Whether you are looking for an adventure, ecotourism, or romantic vacation, Costa Rica, with all its great natural diversity and beauty is the perfect place for you to have a dream vacation.

DMC INCENTIVES AND MEETINGS

Costa Rica offers one of the world's most incredible choices of Meetings and Incentives travel venues, with something new and exciting to discover and to enjoy on every visit. Whether you're looking to create a one of a kind group experience or acknowledge individual achievement, Costa Rica is the perfect place to recognize your top performers, motivate employees and celebrate accomplishments. The possibilities are endless when you bring your incentive program to Costa Rica. MTA Travel Solutions helps you by offering meetings that are well-run, productive and create an environment most conducive to move your business forward. We provide complete program and logistics management services for any kind of group. Our incentive travel programs motivate employees to perform at their peak and help to build corporate loyalty. See how our experienced team can maximize your investments. Our mission is to provide professional support in the design and execution of exceptionally successful group travel programs from all over the world. MTA Travel Solutions Meetings & Incentives Division is a custom-designer, planner and manager of quality corporate group travel programs.

GROUPS

Our Groups Department will take care of all your needs and expectations to make your group trip one to remember. We have been around since 1975 so our knowledge and expertise is the one you are looking for to make your trip a successful one. We will work with you in every aspect of the trip until you are satisfied with the results. MTA Travel Solutions offers the right services for the right group, a great selection of options according to the group's interest: from birdwatchers, adventure groups, high school and university students, to senior citizens, community service, family vacations or just leisure groups. All of them will have a customized program and the right tour guide to make their experience a memorable one.

WE WANT TO CREATE A GOOD PRODUCT WITH AN OPTIMAL COMBINATION OF SERVICES, PROVIDING A COLORFUL AND PLEASANT STAY TO YOU, AND ALL OF YOUR CLIENTS

OUR PEOPLE

WHAT WE DO FOR YOU

- VIP greeting inside the Juan Santamaría airport
- Greeting and meeting in the hotel or airport with our staff
- Private transfers
- Shuttle transfers
- One day tours (adventure, nature, cultural), private or regular service
- Multi day packages
- Mini packages
- Hotel reservations
- Rent a car
- Bilingual guides
- Driver services
- Helicopter transfers
- Air transfers
- Private air transfers
- Groups
- Honeymoons
- Weddings
- Meeting and incentive groups
- Cosmetic and dental procedures
- Real estate advisory
- Dinner parties
- Emergency phone number
- Special services
- Airport tax (you have to let us know in advance)
- Our recommendations and expertise
- Personalized service
- **We do not charge service or hidden fees**

WHY MTA TRAVEL SOLUTIONS?

1. We are a travel agency located in Costa Rica, with people that know Costa Rica.
2. All our clients will obtain personalized and first class service of their Costa Rica vacation.
3. Our expertise and high quality customer service will help you create the perfect Costa Rica vacation package.
4. We have been in the business since 1975.
5. We are members of different prestigious organizations related to the travel industry.
6. **WITH US YOU GET RESULTS**

Because of our continuous effort to do things the right way, we have obtained level 5 in the Certification for Sustainable Tourism (CST) program promoted by the ICT (Costa Rican Institute of Tourism). For more information you can check: http://www.turismo-sostenible.co.cr

SUSTAINABLE TOURISM
CST
CERTIFICATION FOR SUSTAINABLE TOURISM
WWW.SUSTAINABLE-TOURISM.CO.CR

ADVENTURE

SURF

RAFTING

ZIP LINE

RAPPEL

OUR STAFF

ENRIQUE FETERMAN

GENERAL MANAGER

HE IS ALSO THE OWNER OF MTA TRAVEL SOLUTIONS AND HE HAVE BEEN WORKING IN THE COMPANY SINCE 1978. HE IS RESPONSIBLE FOR WHAT THE COMPANY IS TODAY. HIS WIDE EXPERIENCE AND EFFICIENT MANAGEMENT MAKES THE PERFECT COMBINATION WITH THE OTHER MTA TRAVEL SOLUTIONS STAFF. HE IS COMMITTED TO GIVE THE BEST POSSIBLE SERVICE THAT YOU CAN GET.

IVAN KOSS

EXECUTIVE VP

HE IS THE CO-OWNER AND HE IS IN CHARGE OF THE SALES AND MARKETING DEPARTMENT OF THE COMPANY. HIS WIDE TOURISM EXPERIENCE AND HIS VAST KNOWLEDGE OF THE TOURISM SERVICES MAKES HIM A KEY PLAYER IN THE DAILY OPERATIONS. HIS JOB IS TO GET MORE CLIENTS AROUND THE WORLD AND TO MEET AND SUCCEED ALL THEIR EXPECTATIONS.

CHRISTIAN ARAYA

DIRECTOR OF INBOUND TOURISM

HE IS THE ONE THAT PROVIDES THE SPICE TO THE INBOUND DEPARTMENT. HE IS IN CHARGE OF CREATING INNOVATE PACKAGES AND SOLUTIONS FOR THE CLIENTS. HE IS ALSO IN CHARGE OF THE OPERATIONS DEPARTMENT. IN COLLABORATION WITH IVAN HE TAKES CARE OF THE QUALITY CONTROL. HIS WIDE TOURISM EXPERIENCE MAKES HIM PERFECT FOR THE JOB.

COSTA RICA

A TROPICAL PARADISE

10 REASONS TO VISIT COSTA RICA

1. NATURE
2. PEOPLE
3. ADVENTURE
4. CULTURE
5. PEACE
6. SAFETY
7. CLIMATE
8. FUN
9. COST/BENEFIT
10. BEACH & SUN

Costa Rica is a country located in Central America that has unlimited tourist potential and is ranked as one of the most visited international destinations. One of Costa Rica's main sources of income is tourism. Costa Rica is a democratic and peaceful country, and it has not had an army since the year 1949.

Although the country is small and it covers only 0.03 % of the surface of the globe, it proudly shelters a 6% of the existing biodiversity in the entire world. 25.58 % of the country is composed of conservation and natural protected territory.

Costa Rica extends majestically from the Pacific Ocean to the Caribbean Sea, and its distance is barely 200 miles. Its land portion occupies only 20 thousand square miles.

If you travel throughout the provinces of Costa Rica, it's easy to notice that in no other place you shall find fields with so many variations in their landscape and climate as here.

Costa Rica is one of most highly valued tourist destinations in this planet. This small piece of land includes all of the necessary components to satisfy the taste of thousands of travelers visiting each year.

Costa Rica's territorial division includes 7 provinces, which are: San José, Alajuela, Cartago, Heredia, Guanacaste, Puntarenas, and Limón. Together they offer an attractive tourist destination, of almost limitless possibilities, that include extensive rainforests, volcanoes, rivers traveling through the mountains, beaches and natural resources safeguarded by an important organization of national parks and forest reserves.

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